

# COMMENT AND REVIEW

to the Invitations for Bid (IFB) on Indefinite Delivery Indefinite Quantity Construction Contracts MD-052621 – State of Maryland

## IFB

Sourcewell issued the Invitation for Bid (IFB) on behalf of, and to provide Indefinite Delivery Indefinite Quantity Construction Contracting (IDIQ) services to, all current and potential Sourcewell Members (including all government agencies, education agencies to include colleges and universities, and non-profit agencies), within the state of Maryland, as identified in the attached map of the regions. Sourcewell included multiple solicitations within the IFB with the intention of awarding multiple contracts in the state of Maryland.

## Advertisement

The IFB was advertised in The Washington Post, The Baltimore Sun, and The Frederick Times on April 21, 2021 and April 28, 2021. It was also posted to the Sourcewell website and the Sourcewell Procurement Portal for daily viewing and document download/response from April 21, 2021 until the scheduled due date and time.

## **Bid Registrants**

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Adrian L. Merton Inc. Lakeshore Learning Materials		
Bethel Electric Construction Company of		
Maryland LLC	Limbach Company LLC	
Brawner Builders Inc.	Mandaree Enterprises	
Carpet Guys USA LLC	Manuel Luis Construction Co. Inc.	
CBC America LLC (DBA CBC Flooring)	MAY Construction Group	
Centennial Contractors Enterprises	MONTAGE INC	
Cinnovas Development Group LLC	Nastos Construction Inc	
F. H. Paschen	Nichols Contracting Inc	
FAE USA Inc	Office of General Services	
Floor 360 LLC	Paige Industrial Services Inc	
GGI Builders Inc.	Pape Rents	
Gordian	Protec Construction Inc.	

Rommel Construction
Rommel Construction LLC
S-Works Construction Corporation
Skyline Roofing Inc.
Step 1 Enterprises LLC
Tecta Amer
Telescopic Seating Systems LLC
The Blue Book
The Matthews Group Inc.
Vigil Contracting Inc.

### **Pre-bid meeting:**

A non-mandatory pre-bid webinar was conducted and broadcasted on May 5, 2021, beginning at 10:00am CT. A link to the on-demand recording as well as the presentation slides were subsequently made available to all registered plan takers.

## Bids

All Bids remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Bids were electronically opened, and the list of all Bidders was made publicly available on the Sourcewell Procurement Portal, on May 26, 2021, at 4:30:01 pm CT. Bids were received from the following:

Adrian L. Merton Inc.	Montage Inc.
Centennial Contractors Enterprises	Paige Industrial Services Inc
F.H. Paschen	S-Works Construction Corporation
HITT Contracting	The Matthews Group Inc.
Johnson-Laux Construction	Vigil Contracting Inc.
Step 1 Enterprises, LLC	Bethel Electric Construction Company of Maryland LLC
Nichols Contracting Inc.	Skyline Roofing Inc.
Protec Construction, Inc.	James G. Davis Construction Corporation
Keller Brothers, Inc.	

### **Bid Evaluation Method**

The bidders submitted five adjustment factors for each contract opportunity within the area to the fixed prices in the Construction Task Catalog. The submitted bid adjustment factors were weighted as more fully described in the IFB to determine a single combined adjustment factor. This combined adjustment factor was then used in determining the ranking of the bids.

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### Bid Results \*\*

Solicitation Trade / Solicitation Number	Contract No.	Bidder	Normal Working Hours Prevailing Wage Rate Projects	Other Than Normal Working Hours Prevailing Wage Rate Projects	Normal Working Hours Non-Prevailing Wage Rate Projects	Other Than Normal Working Hours Non-Prevailing Wage Rate Projects	Non-Pre- Priced Items	Combined Adjustment Factor
General Construction								
MD-R1-GC01-052621	MD-R1-GC01-052621-S1E	Step 1 Enterprises, LLC	1.18	1.23	1.13	1.18	1.13	1.1625
General Construction								
MD-R1-GC02-052621	MD-R1-GC02-052621-FHP	F.H. Paschen	1.1568	1.1578	1.1568	1.1578	1.2432	1.1657
General Construction		Centennial Contractors						
MD-R1-GC03-052621	MD-R1-GC03-052621-CCE	Enterprises	1.17	1.2285	1.17	1.2285	1.28	1.1927
General Construction								
MD-R1-GC04-052621	MD-R1-GC04-052621-JLC	Johnson-Laux Construction	1.18	1.1805	1.21	1.2105	1.2973	1.2053
HVAC/Mechanical								
MD-R1-HVAC01-052621		No Bid						
HVAC/Mechanical								
MD-R1-HVAC02-052621		No Bid						
Electrical Construction		<b>Bethel Electric Construction</b>						
MD-R1-E01-052621	MD-R1-E01-052621-BEC	Company of Maryland LLC	1.08	1.25	1.01	1.15	1	1.0715
Electrical Construction								
MD-R1-E02-052621		No Bid						
Roofing/Waterproofing								
MD-R1-RW01-052621	MD-R1-RW01-052621-SKY	Skyline Roofing Inc.	1.613	2.0676	1.1177	1.3177	1.336	1.4279
Roofing/Waterproofing								
MD-R1-RW02-052621		No Bid						
Paving/Asphalt/Concrete								
MD-R1-PAC01-052621		No Bid						
Paving/Asphalt/Concrete								
MD-R1-PAC02-052621		No Bid						

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Civil Construction								
MD-R1-CC01-052621		No Bid						
Civil Construction								
MD-R1-CC02-052621		No Bid						
General Construction								
MD-R2-GC01-052621	MD-R2-GC01-052621-VGL	Vigil Contracting, Inc.	1.03	1.035	1.03	1.035	1.175	1.0455
General Construction								
MD-R2-GC02-052621	MD-R2-GC02-052621-KBI	Keller Brothers, Inc.	1.0469	1.0715	1.0435	1.0528	1.2085	1.0649
General Construction	MD-R2-GC03-052621-	S-Works Construction						
MD-R2-GC03-052621	SWC	Corporation	1.08	1.0962	1.07	1.085	1.15	1.0856
General Construction	MD-R2-GC04-052621-							
MD-R2-GC04-052621	TMG	The Matthews Group, Inc.	1.073	1.0731	1.073	1.0731	1.25	1.0907
HVAC/Mechanical	MD-R2-HVAC01-052621-	• *						
MD-R2-HVAC01-052621	VGL	Vigil Contracting, Inc.	1.105	1.1055	1.105	1.1055	1.175	1.1121
HVAC/Mechanical	MD-R2-HVAC02-052621-	<u> </u>						
MD-R2-HVAC02-052621	ALM	Adrian L. Merton Inc.	1.1241	1.1256	1.12	1.1202	1.185	1.1285
Electrical Construction		Bethel Electric Construction						
MD-R2-E01-052621	MD-R2-E01-052621-BEC	Company of Maryland LLC	1.08	1.25	1.01	1.15	1	1.0715
Electrical Construction								
MD-R2-E02-052621	MD-R2-E02-052621-VGL	Vigil Contracting, Inc.	1.105	1.1055	1.105	1.1055	1.175	1.1121
Roofing/Waterproofing		0 0,						
MD-R2-RW01-052621	MD-R2-RW01-052621-SKY	Skyline Roofing Inc.	1.613	2.0676	1.1177	1.3177	1.336	1.4278
Roofing/Waterproofing		, 0						
MD-R2-RW02-052621		No Bid						
Paving/Asphalt/Concrete								
MD-R2-PAC01-052621		No Bid						
Paving/Asphalt/Concrete								
MD-R2-PAC02-052621		No Bid						
Civil Construction								
MD-R2-CC01-052621		No Bid						
Civil Construction								
MD-R2-CC02-052621		No Bid						
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General Construction								
MD-R3-GC01-052621	MD-R3-GC01-052621-NIC	Nichols Contracting Inc	1.008	1.03	0.907	0.98	1.05	0.9763
General Construction		Centennial Contractors						
MD-R3-GC02-052621	MD-R3-GC02-052621-CCE	Enterprises	0.9975	1.0474	0.9975	1.0474	1.28	1.0358
General Construction		Paige Industrial Services,						
MD-R3-GC03-052621	MD-R3-GC03-052621-PAI	Inc	1.006	1.013	1.006	1.017	1.16	1.0232
General Construction								
MD-R3-GC04-052621	MD-R3-GC04-052621-VGL	Vigil Contracting, Inc.	1.03	1.035	1.03	1.035	1.175	1.0455
HVAC/Mechanical	MD-R3-HVAC01-052621-							
MD-R3-HVAC01-052621	VGL	Vigil Contracting, Inc.	1.105	1.1055	1.105	1.1055	1.175	1.1121
HVAC/Mechanical	MD-R3-HVAC02-052621-							
MD-R3-HVAC02-052621	ALM	Adrian L. Merton Inc.	1.1241	1.1356	1.12	1.1202	1.185	1.1295
Electrical Construction		<b>Bethel Electric Construction</b>						
MD-R3-E01-052621	MD-R3-E01-052621-BEC	Company of Maryland LLC	1.08	1.25	1.01	1.15	1	1.0715
Electrical Construction		Paige Industrial Services,						
MD-R3-E02-052621	MD-R3-E02-052621-PAI	Inc	1.132	1.245	1.045	1.085	1.15	1.1100
Roofing/WaterproofingM								
D-R3-RW01-052621	MD-R3-RW01-052621-SKY	Skyline Roofing Inc.	1.626	2.0732	1.1389	1.3356	1.336	1.4422
Roofing/Waterproofing		Paige Industrial Services,						
MD-R3-RW02-052621	MD-R3-RW02-052621-PAI	Inc	1.165	1.29	1.135	1.2	1.15	1.1690
Paving/Asphalt/Concrete	MD-R3-PAC01-052621-	Paige Industrial Services,						
MD-R3-PAC01-052621	PAI	Inc	1.165	1.29	1.135	1.2	1.16	1.1700
Paving/Asphalt/Concrete								
MD-R3-PAC02-052621		No Bid						
Civil Construction								
MD-R3-CC01-052621		No Bid						
Civil Construction								
MD-R3-CC02-052621		No Bid						
General Construction								
MD-R4-GC01-052621	MD-R4-GC01-052621-VGL	Vigil Contracting, Inc.	1.03	1.035	1.03	1.035	1.175	1.0455

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General Construction		Centennial Contractors						
MD-R4-GC02-052621	MD-R4-GC02-052621-VGL	Enterprises	1.04	1.092	1.04	1.092	1.28	1.0744
General Construction								
MD-R4-GC03-052621	MD-R4-GC03-052621-KBI	Keller Brothers, Inc.	1.06	1.0849	1.0565	1.066	1.2236	1.0783
General Construction	MD-R4-GC04-052621-	S-Works Construction						
MD-R4-GC04-052621	SWC	Corporation	1.08	1.0962	1.07	1.085	1.18	1.0886
HVAC/Mechanical	MD-R4-HVAC01-052621-							
MD-R4-HVAC01-052621	VGL	Vigil Contracting, Inc.	1.105	1.1055	1.105	1.1055	1.175	1.1121
HVAC/Mechanical	MD-R4-HVAC02-052621-							
MD-R4-HVAC02-052621	ALM	Adrian L. Merton Inc.	1.1241	1.1256	1.12	1.1202	1.185	1.1375
Electrical Construction		<b>Bethel Electric Construction</b>						
MD-R4-E01-052621	MD-R4-E01-052621-BEC	Company of Maryland LLC	1.08	1.25	1.01	1.15	1	1.0715
Electrical Construction								
MD-R4-E02-052621	MD-R4-E02-052621-VGL	Vigil Contracting, Inc.	1.105	1.1055	1.105	1.1055	1.175	1.1121
Roofing/Waterproofing								
MD-R4-RW01-052621		No Bid						
Roofing/Waterproofing								
MD-R4-RW02-052621		No Bid						
Paving/Asphalt/Concrete								
MD-R4-PAC01-052621		No Bid						
Paving/Asphalt/Concrete								
MD-R4-PAC02-052621		No Bid						
Civil Construction								
MD-R4-CC01-052621		No Bid						
Civil Construction								
MD-R4-CC02-052621		No Bid						
General Construction								
MD-R5-GC01-052621	MD-R5-GC01-052621-NIC	Nichols Contracting Inc	1.008	1.03	0.907	0.98	1.05	0.9763
General Construction								
MD-R5-GC02-052621	MD-R5-GC02-052621-VGL	Vigil Contracting, Inc.	1.03	1.035	1.03	1.035	1.175	1.0455
General Construction		Paige Industrial Services,						
MD-R5-GC03-052621	MD-R5-GC03-052621-PAI	Inc	1.0016	1.008	1.0012	1.0121	1.1727	1.0203

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General Construction		Centennial Contractors						
MD-R5-GC04-052621	MD-R5-GC04-052621-CCE	Enterprises	1.01	1.0605	1.01	1.0605	1.28	1.0471
HVAC/Mechanical	MD-R5-HVAC01-052621-CCL	2	1.01	1.0005	1.01	1.0005	1.20	1.0471
MD-R5-HVAC01-052621	VGL	Vigil Contracting, Inc.	1.105	1.1055	1.105	1.1055	1.175	1.1121
HVAC/Mechanical	MD-R5-HVAC02-052621-							
MD-R5-HVAC02-052621	ALM	Adrian L. Merton Inc.	1.1241	1.1256	1.12	1.1202	1.185	1.1285
Electrical Construction		Bethel Electric Construction						
MD-R5-E01-052621	MD-R5-E01-052621-BEC	Company of Maryland LLC	1.08	1.25	1.01	1.15	1	1.0715
Electrical Construction								
MD-R5-E02-052621	MD-R5-E02-052621-VGL	Vigil Contracting, Inc.	1.105	1.1055	1.105	1.1055	1.175	1.1121
Roofing/Waterproofing								
MD-R5-RW01-052621	MD-R5-RW01-052621-SKY	Skyline Roofing Inc.	1.626	2.0732	1.1389	1.3356	1.336	1.4422
Roofing/Waterproofing		Paige Industrial Services,						
MD-R5-RW02-052621	MD-R5-RW02-052621-PAI	Inc	1.215	1.365	1.24	1.29	1.26	1.2508
Paving/Asphalt/Concrete								
MD-R5-PAC01-052621		No Bid						
Paving/Asphalt/Concrete	MD-R5-PAC02-052621-	Paige Industrial Services,						
MD-R5-PAC02-052621	PAI	Inc	1.19	1.29	1.23	1.27	1.24	1.2270
Civil Construction								
MD-R5-CC01-052621		No Bid						
Civil Construction								
MD-R5-CC02-052621		No Bid						
General Construction			4.00	4.005	4.00	4 005	4 4 7 5	1.0455
MD-R6-GC01-052621	MD-R6-GC01-052621-VGL	Vigil Contracting, Inc.	1.03	1.035	1.03	1.035	1.175	1.0455
General Construction		Keller Brederic Lee	1.0525	4 0070	4.0502	4.0000	1 2266	4.0000
MD-R6-GC02-052621	MD-R6-GC02-052621-KBI	Keller Brothers, Inc.	1.0626	1.0876	1.0592	1.0686	1.2266	1.0809
General Construction		Paige Industrial Services,	1.090	1.00	1.05	1 05 42	1 1 0	1.0200
MD-R6-GC03-052621	MD-R6-GC03-052621-PAI	Inc	1.086	1.09	1.05	1.0543	1.18	1.0800
General Construction		Centennial Contractors	1.07	1 1005	1.07	1 1005	1 20	1 1017
MD-R6-GC04-052621	MD-R6-GC04-052621-CCE	Enterprises	1.07	1.1235	1.07	1.1235	1.28	1.1017
HVAC/Mechanical	MD-R6-HVAC01-052621-	Visil Contracting Inc	1 105	1 1055	1 105	1 1055	1 175	1 1101
MD-R6-HVAC01-052621	VGL	Vigil Contracting, Inc.	1.105	1.1055	1.105	1.1055	1.175	1.1121

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HVAC/Mechanical	MD-R6-HVAC02-052621-	Paige Industrial Services,						
MD-R6-HVAC02-052621	PAI	Inc	1.2921	1.379	1.243	1.2975	1.2	1.2750
Electrical Construction		<b>Bethel Electric Construction</b>						
MD-R6-E01-052621	MD-R6-E01-052621-BEC	Company of Maryland LLC	1.08	1.25	1.01	1.15	1	1.0715
Electrical Construction								
MD-R6-E02-052621	MD-R6-E02-052621-VGL	Vigil Contracting, Inc.	1.105	1.1055	1.105	1.1055	1.175	1.1121
Roofing/Waterproofing								
MD-R6-RW01-052621		No Bid						
Roofing/Waterproofing		Paige Industrial Services,						
MD-R6-RW02-052621	MD-R6-RW02-052621-PAI	Inc	1.29	1.37	1.24	1.29	1.2	1.2715
Paving/Asphalt/Concrete								
MD-R6-PAC01-052621		No Bid						
Paving/Asphalt/Concrete	MD-R6-PAC02-052621-	Paige Industrial Services,						
MD-R6-PAC02-052621	PAI	Inc	1.26	1.33	1.2	1.25	1.2	1.2390
Civil Construction								
MD-R6-CC01-052621		No Bid						
Civil Construction								
MD-R6-CC02-052621		No Bid						

\*\* A complete Abstract of Bids, setting forth all bids received (as applicable), is available on request to Sourcewell.

## Findings of the Bid Evaluation Committee

Bid submissions were reviewed thoroughly according to the IFB Specifications with awards going to the lowest responsive/responsible bidders. The selected contractors identified in the results above have the required experience with IDIQ Construction work, and all the awarded bids were determined to be competitive and reasonable for the area.

Docusigned by: tim Austin

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Kim Austin, CPPB, Procurement Lead Analyst, Sourcewell

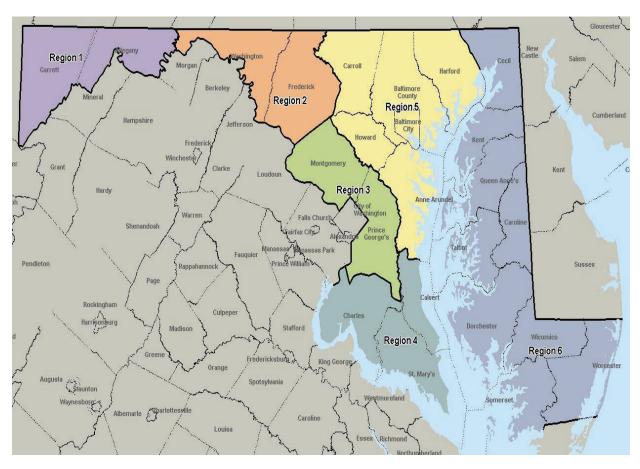
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Michael Muñoz, CPPB, Procurement Analyst, Sourcewell

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Brandon Town, CPSM, CPSD, Procurement Analyst, Sourcewell





	<b>Region 1 Counties</b>	
Allegany	Garrett	
	Region 2 Counties	
Frederick	Washington	
	•	
	Region 3 Counties	
Montgomery	Prince George's	
Montgomery		
Montgomery		

Region 5 Counties					
Anne Arundel	Carroll	Baltimore			
Baltimore City	Harford	Howard			

Region 6 Counties					
Caroline	Cecil	Dorchester			
Kent	Queen Anne's	Somerset			
Talbot	Wicomico	Worcester			

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